INTEGRATION DELIVERS RESULTS

ACCOUNTING | FINANCIAL PLANNING | INVESTMENT MANAGEMENT

WELLINGTON FINANCIAL

TriCert™ Integration Delivers Results. | Investment Counsel

Pillars of Success

- Integrating the investment process with accounting, tax & estate planning
- Expertise in business & personal financial planning
- Responsive, proactive tax, auditing, accounting & advisory services
- Flexible consultative approach
- Customized & taylored solutions
- Open communication
- Direct access to your TriCert Investment Counsel Portfolio Manager

WELLINGTON FINANCIAL

Financial Planning

Wellington Financial is the hub of where the action happens. We work directly with our clients to maintain the relationship by regularly discussing your goals and financial plan aspirations. We utilize our integrated wealth management approach by working with your accountant and by introducing you to the portfolio management team at the Independent Accountants' Investment Counsel Inc. (IAIC) who will manage your investment needs.

Services include:

- Integrating Personal & Business Planning
- Estate Preservation & Wealth Preservation
- Comprehensive Financial Planning
- Retirement Planning
- Investment Plans
- Estate Planning

Accounting

We partner with Chartered Professional Accountants (CPAs) who have proudly served their community for decades. They bring value to individuals, families and business by providing accounting, tax and auditing services, as well as business valuations and management consulting.

Services include:

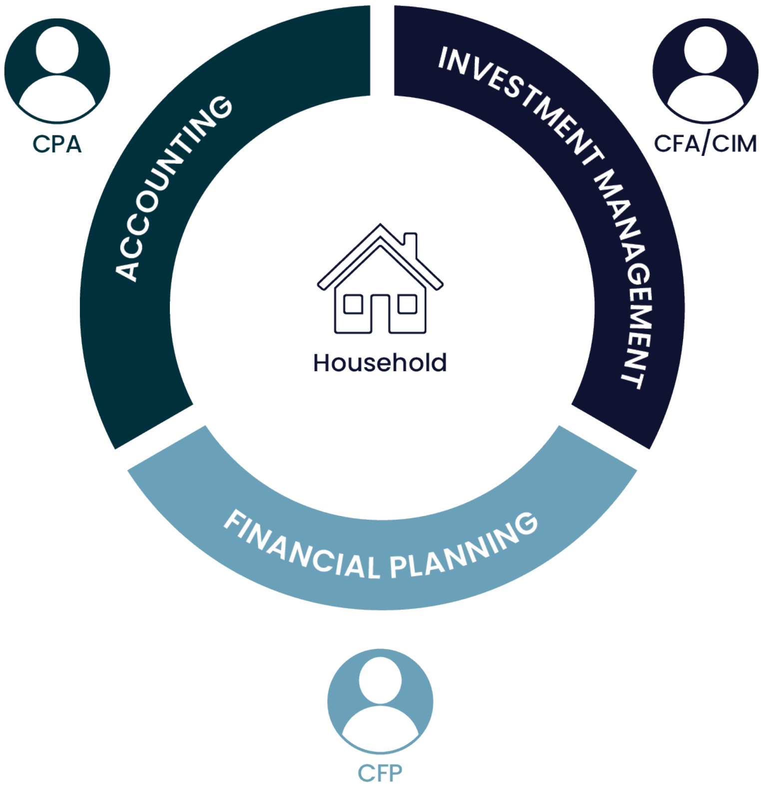
- Human Resources Consulting
- Tax & Estate Planning
- US Taxation
- Real Estate & Construction
- Accounting & Assurance
- Bookkeeping
- Business Valuation
- Professional Services

TriCert™ Investment Counsel

Investment Management

Through a referral arrangement, Wellington Financial offers you direct access to TriCert Investment Counsel's Portfolio Managers who will tailor an investment management strategy that is specific to your unique circumstances. Working with your Accountant and Financial Planner, TriCert Investment Counsel's Portfolio Managers take a quality sector-based (QSect™) approach to investing.

TriCert Investment Counsel is owned in part by Wellington Financial Services Inc. TriCert Investment Counsel is registered with the securities regulators as a Portfolio Manager and is engaged to provide clients with discretionary portfolio management. To learn more, visit the TriCert website **TriCert.ca**.



Integration Delivers Results

- Are you uncertain if you will have enough money set aside to lead the type of life in retirement you want to lead?
- Do you have a comprehensive financial plan in place that has been implemented and reviewed on a regular basis?
- Do you have a financial planner who understands your personal financial circumstances and meets with you regularly to help you deal with current issues and plan your financial future?
- Do you wonder if you are currently incurring excessive fees on your investments?
- Is your investment plan as tax-effective as it could be?
- Do you have a number of different financial advisors who rarely or never speak with each other?

Putting all the financial pieces together can be difficult in this complex world. With our integrated approach, your accountant, financial planner and investment manager communicate with each other (and with you) on a regular basis to help ensure effective coordination of your financial affairs.

Your financial planner will also work with your lawyer and insurance advisor to help make certain that your will and insurance coverage are consistent with your financial and estate plans. Our main goal is to secure your financial future, and generate results that ensure all of the "moving parts" within your portfolio are being coordinated for you, under one plan.

The Client Advantage

Your best interests always come first. Our hard working integrated team of professionals is fully committed to providing you with solid advice, comprehensive financial planning, exceptional client service, business management and customized portfolios that bring vision, focus and balance to your financial position. You will benefit from a strong professional relationship that is built on trust, dependability and integrity.

Custodians

You may select either NBIN National Bank Independent Network or Fidelity Clearing Canada ULC to act as "custodian" of your investments. Although TriCert Investment Counsel makes the investment decisions for your account, your custodian, not TriCert Investment Counsel, holds and safeguards your investments for you.

NATIONAL BANK
INDEPENDENT NETWORK

Fidelity INVESTMENTS
FIDELITY CLEARING CANADA®

National Bank Independent Network and Fidelity Clearing Canada ULC are both CIPF members (www.cipf.ca).

Josie Di Leonardo, P.F.P., FICB
President
T: 519-763-4007
M: 519-830-8454
jdileonardo@wellfinplan.ca

Alex Zimochod
Associate
T: 519-763-4007
M: 519-803-2359
azimochod@wellfinplan.ca

Katie Holmes
Administrative Assistant
T: 519-763-4007
kholmes@wellfinplan.ca

We put our clients first

Contact us for more information on how to preserve your wealth & successfully plan for your future.

Wellington Financial

350 Speedvale Avenue West
Guelph, ON N1H 7M7

Phone: 519-763-4007
Email: info@wellfinplan.ca
www.wellington-financial.ca

TriCert Investment Counsel

1A-510 Weber Street North
Waterloo, ON N2L 4E9

Phone: 519-291-2817
Toll Free: 877-291-3040
www.TriCert.ca

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Investment Counsel

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